

EASY VERSION - STANDARD		Price excl. VAT	Price inkl. 19% VAT
D37-EASY	2 cabins, 1 head, toilets equipped with holding tanks, L-shape galley Heritage Ambiance 19 HP sail drive engine Deep cast iron keel Fullbatten Dacron mainsail + Self-tacking Dacron jib Starboard and Portside helm console instrument support pods Windshiel solar cover Single line reefing system 2 roof winches with organizers and clutches Rail for Self-tacking jib LED navigation lights Fixed bowsprit Leather wrapped steering wheels Stainless steel swim ladder Standard toilet Automatic shower pump LED interior lights Mainsail bridle on coachroof	158.400 €	188.496 €
LAYOUT & MAIN CHARACTERISTICS		Price excl. VAT	Price inkl. 19% VAT
D37-31	3 cabins, 1 head, toilets equipped with holding tanks, L-shape galley	3.050 €	3.630 €
D37-EURO	Signature Ambiance	5.100 €	6.069 €
D37-COURT	Shallow draft iron keel (1,6m)	1.900 €	2.261 €
D37-PROPT	Tunnel bow thruster	4.900 €	5.831 €
ENGINE		Price excl. VAT	Price inkl. 19% VAT
D37-VOLVO30	Upgrade 30 HP	1.900 €	2.261 €
D37-R20VOL	2 blades folding propeller 20 HP	1.200 €	1.428 €
D37-R350VOL	2 blades folding propeller 30 HP	1.320 €	1.571 €
COMFORT PACK - MANDATORY		Price excl. VAT	Price inkl. 19% VAT
D37-CONF	2 burners stove / oven Cockpit shower (cold/hot) Extra service battery Boiler 20L (5,28 US Gal) Shore power + batterie charger + 1 socket 220V in saloon Fixed forward and aft roof windows Electric windlass 700W Cockpit table Blinds with mosquito net Bilge wine reserve Rigid boom vang Lazy-bag + lazy-jacks Aft bathing platform	13.200 €	15.708 €
ADVENTURE VERSION		Price excl. VAT	Price inkl. 19% VAT
D37-ADV	1 Fusion radio + 2 interior speakers + 2 exterior speakers Sprayhood with handrail Cockpit cushions (seat + backrest) Footstool in saloon Front cabin bed extension	7.600 €	9.044 €
OCEAN VERSION		Price excl. VAT	Price inkl. 19% VAT
D37-OCEAN	2 winches T40 on coamings Rail of Self-tacking jib + Genoa control Dacron Genoa Asymmetrical spinnaker gear German system for mainsail sheet	5.100 €	6.069 €
PERFORMANCE VERSION (Requires Ocean version) *without sails		Price excl. VAT	Price inkl. 19% VAT
D37-PPERF	Black laquered mast and boom Mainsail sheet in cockpit Deep Keel Dyneema halyard Stopper upgrade Upgrade winches T45 on coaming Performance decor Backstay "cascade" Performance cockpit table Dynema lifelines !\ Pack delivered without sails and lazybag - cancels standard sails (which are) not compliant	9.100 €	10.829 €
ELECTRONIC SAILING PACK		Price excl. VAT	Price inkl. 19% VAT
D37-SAIL24	Triton 2 Multifunctional Display on port and starboard Automatic pilot with rotary drive- NAC3 computer and controller on starboard V20S VHF radio - Class D DSC approved	8.600 €	10.234 €
ELECTRONIC CRUISING PACK - Requires Sailing Pack		Price excl. VAT	Price inkl. 19% VAT
D37-CRU24	Zeus 3 - 7" Multifunction display on starboard Upgrade VHF-V60B - AIS transmitter/receiver	4.100 €	4.879 €

ELECTRONIQUE TRANSAT PACK - Extension Cruising pack		Price excl. VAT	Price inkl. 19% VAT
D37-REG24	Starboard Triton display upgraded with Zeus 3 - 7" MFD H60 wireless VHF handset WR10 autopilot wireless remote	2.400 €	2.856 €
HULL		Price excl. VAT	Price inkl. 19% VAT
D37-NOIR	Antifouling with hull preparation : black	1.930 €	2.297 €
D37-NOIRE	Extra for Epoxy protection	1.830 €	2.178 €
RIGGING / DECK HARDWARE		Price excl. VAT	Price inkl. 19% VAT
D37-ME	Furling mast (manual), mainsail without batten (incompatible very long keel & Performance pack)	2.100 €	2.499 €
D37-VOILESOFF	GV & Géniois 108% Offshore - Upgrade standard sail in Dacron	3.600 €	4.284 €
D37-FOCDAC	Dacron Self-Tacking Jib w/ fittings (if you have ocean pack)	1.100 €	1.309 €
D37-FOCOFF	Self-Tacking Jib offshore (sail only)	2.000 €	2.380 €
D37-CZER	Code 0 with furling system (requires ocean version)	4.500 €	5.355 €
D37- GEOFF	Offshore Genoa 108% (require ocean version) (sail only)	2.600 €	3.094 €
DECK EQUIPMENT		Price excl. VAT	Price inkl. 19% VAT
D37-FDC1	Natural wood on cockpit floor and bench seats with frames*start hull #50	4.100 €	4.879 €
D37-FDC2	Synthetic wood on cockpit floor and bench seats	7.800 €	9.282 €
D37-PASCO5	Synthetic teak decks with grey joints with frames	9.000 €	10.710 €
D37-FULL02	Full synthetic teak on boat with frames	16.400 €	19.516 €
D37-HOSCAB	Cockpit portlight in aft starboard cabin	500 €	595 €
D37-HOSCAT	Cockpit portlight in aft port side cabin	500 €	595 €
D37-SMOTHB	Outboard engine transom support	520 €	619 €
D37-PETIN	Stainless steel bow protection	520 €	619 €
D37-PLAN	Plancha gas and sink	1.600 €	1.904 €
D37-ACAB	Sprayhood with hand rail	2.800 €	3.332 €
D37-BIM	Bimini	3.300 €	3.927 €
D37-HTCOCK	Set of covers (cockpit table + steering wheels + pod)	1.000 €	1.190 €
D37-CKCOUSS	Cockpit cushions (seat+backrest)	2.000 €	2.380 €
D37-SELBAR	Helsman seat	1.900 €	2.261 €
D37-COUPPEE	Lifeline gates (set of 2) + fender step	1.500 €	1.785 €
D37-MAIR	Plastic dorade under hiding piece halyard	520 €	619 €
D37-MOUIL	Mooring kit : 3 mooring lines + 6 fenders	1.700 €	2.023 €
D37-LAZYGONF	Inflatable Lazy Bag	2.900 €	3.451 €
D37-GONFANN	Mobile Electric inflatable 12V	800 €	952 €
D37-BARN	Fiberglass steering wheels (set of 2) Black	2.300 €	2.737 €
D37-BARB	Fiberglass steering wheels (set of 2) White	2.300 €	2.737 €
INTERIOR		Price excl. VAT	Price inkl. 19% VAT
D37-CLAS	Classic upholstery	STD	STD
D37-SCONF	Confort upholstery	860 €	1.023 €
D37-LOUN	Lounge upholstery	860 €	1.023 €
D37-TREN	Trendy upholstery - Recycling material	920 €	1.095 €
D37-PVC	Vegan leather upholstery	1.050 €	1.250 €
D37-CARTRAN	Saloon convertible into berth w/ inflatable cushion	800 €	952 €
ELECTRICAL SYSTEM		Price excl. VAT	Price inkl. 19% VAT
D37-FUSION	1 Fusion radio + 2 interior speakers + 2 exterior speakers	2.000 €	2.380 €
D37-FULLAC	1 outlet in each cabin + 1 outlet in salon + 1 in galley + 1 in electric board	1.300 €	1.547 €
D37-MIWA	Microwave oven (requiresFULLAC option)	610 €	726 €
D37-MIWAUS	Microwave oven PRE-WIRING only - USA Norm (instead of EU Norm)	200 €	238 €
D37-TVPREC	TV Pre-wiring	250 €	298 €
D37-CONV	12v/220v Inverter, 300W	1.000 €	1.190 €
D37-CONVUS	12v/110v Inverter 300w - USA Norm (instead of EU Norm)	1.200 €	1.428 €
D37-GPELEC / D37-GPELECUS	Generator 6kW	19.000 €	22.610 €
D37-HEAT	Heating (water system: saloon, cabins)	10.000 €	11.900 €
D37-CLIM	Reversible air conditioning: saloon 220V/110V (BTU : ...)	15.600 €	18.564 €
HYDRAULIC SYSTEM		Price excl. VAT	Price inkl. 19% VAT
D37-WCELEC	Electric toilet	920 €	1.095 €
D37-WCELED	Electric toilet (fresh water flush)	920 €	1.095 €
D37-REAUCA	Extra water tank 160 L / 42 US Gal - (incompatible w/ air conditioning and watermaker)	1.020 €	1.214 €
D37-DESSAL	Watermaker 60 L / H - 12V	13.700 €	16.303 €
ELECTRONIC		Price excl. VAT	Price inkl. 19% VAT
D37-TRAZTC	Zeus 3- 9" Multifunction Display on Cockpit Table#5	2.720 €	3.237 €
D37-CDEGUI	Double windlass control with chain counter	610 €	726 €
MANDATORY EXPORT PACKING (No discount)		Price excl. VAT	Price inkl. 19% VAT
D37-EMBT	Shrink-wrap	1.320 €	1.571 €
D37-EMB	Ocean packing for mast and boom	1.470 €	1.749 €
D37-BEC/BEL	Cradle keel on	4.000 €	4.760 €
D37-DEQ	Cradle keel off	5.200 €	6.188 €
D37-USA	USA Norm (instead of EU Norm)	495 €	589 €
D37-FDEX	Exportation fees (customs declarations & certificates)	495 €	589 €
PRESTADM	Admin Fees (non-standard invoicing process to dealers)	1.500 €	1.785 €