

	EASY VERSION - STANDARD	Price excl. VAT	Price incl. VAT (19%)
D37-EASY	2 cabins, 1 head, toilets equipped with holding tanks, L-shape galley Heritage Ambiance 19 HP sail drive engine Deep cast iron keel Fullbatten Dacron mainsail + Self-tacking Dacron jib Starboard and Portside helm console instrument support pods Windshiel solar cover Single line reefing system 2 roof winches with organizers and clutches Rail for Self-tacking jib LED navigation lights Fixed bowsprit Leather wrapped steering wheels Stainless steel swim ladder Standard toilet Automatic shower pump LED interior lights Mainsail bridle on coachroof	158.400 €	188.496 €
	LAYOUT & MAIN CHARACTERISTICS	Price excl. VAT	Price incl. VAT (19%)
D37-31	3 cabins, 1 head, toilets equipped with holding tanks, L-shape galley	3.050 €	3.630 €
D37-EURO	Signature Ambiance	5.100 €	6.069 €
D37-COURT	Shallow draft iron keel (1,6m)	1.900 €	2.261 €
D37-PROPT	Tunnel bow thruster	4.900 €	5.831 €
	ENGINE	Price excl. VAT	Price incl. VAT (19%)
D37-VOLVO30	Upgrade 30 HP	1.900 €	2.261 €
D37-R20VOL	2 blades folding propeller 20 HP	1.200 €	1.428 €
D37-R30VOL	2 blades folding propeller 30 HP	1.320 €	1.571 €
	COMFORT PACK - MANDATORY		
D37-CONF	2 burners stove / oven Cockpit shower (cold/hot) Extra service battery Boiler 20L (5,28 US Gal) Shore power + batterie charger + 1 socket 220V in saloon Fixed forward and aft roof windows Electric windlass 700W Cockpit table Blinds with mosquito net Bilge wine reserve Rigid boom vang Lazy-bag + lazy-jacks Aft bathing platform	13.200 €	15.708 €
D37-ADV	ADVENTURE VERSION 1 Fusion radio + 2 interior speakers + 2 exterior speakers Sprayhood with handrail Cockpit cushions (seat + backrest) Footstool in saloon Front cabin bed extension	7.600 €	9.044 €
D37-OCEAN	OCEAN VERSION 2 winches T40 on coamings Rail of Self-tacking jib + Genoa control Dacron Genoa Asymmetrical spinnaker gear German system for mainsail sheet	5.100 €	6.069 €
D37-PPERF	PERFORMANCE VERSION (Require Ocean version) *without sails Black laquered mast and boom Mainsail sheet in cockpit Deep Keel Dyneema halyard Stopper upgrade Upgrade winches T45 on coaming Performance decor Backstay "cascade" Performance cockpit table Dynema lifelines !\ Pack delivered without sails - cancels standard sails (which are) not compliant	9.100 €	10.829 €
D37-SAIL24	ELECTRONIC SAILING PACK Triton 2 Multifunctional Display on port and starboard Automatic pilot with rotary drive- NAC3 computer and controller on starboard V20S VHF radio - Class D DSC approved	8.600 €	10.234 €
D37-CRU24	ELECTRONIC CRUSING PACK - Requires Sailing Pack Zeus 3S - 7" Multifunction display on port side Upgrade VHF-V60B - AIS transmitter/receiver	4.100 €	4.879 €
D37-REG24	ELECTRONIQUE TRANSAT PACK - Extension Cruising pack Starboard Triton display upgraded with Zeus 3S - 7" MFD H60 wireless VHF handset WR10 autopilot wireless remote	2.400 €	2.856 €
	HULL		

D37-NOIR	Antifouling with hull preparation : black	1.930 €	2.297 €
D37-NOIRE	Extra for Epoxy protection	1.830 €	2.178 €

RIGGING / DECK HARDWARE

D37-ME	Furling mast (manual), mainsail without batten (incompatible very long keel & Performance pack)	2.100 €	2.499 €
D37-VOILESOFF	GV & G�nois 108% Offshore - Upgrade standard sail in Dacron	3.600 €	4.284 €
D37-FOCDAC	Dacron Self Tacking Jib w/ fittings (if you have ocean pack)	1.100 €	1.309 €
D37-FOCOFF	Self Tacking Jib offshore (sail only)	2.000 €	2.380 €
D37-CZER	Code 0 with furling system (require ocean version)	4.500 €	5.355 €
D37- GEOFF	Offshore Genoa 108% (requite ocean version) (sail only)	2.600 €	3.094 €

DECK EQUIPMENT

D37-FDC1	Natural wood on cockpit floor and bench seats with frames*start hull #50	4.100 €	4.879 €
D37-FDC2	Synthetic wood on cockpit floor and bench seats	7.800 €	9.282 €
D37-PASCO5	Synthetic teak decks with grey joints with frames	9.000 €	10.710 €
D37-FULL02	Full synthetic teak on boat with frames	16.400 €	19.516 €
D37-HOSCAB	Cockpit portlight in aft starboard cabin	500 €	595 €
D37-HOSCAT	Cockpit portlight in aft port side cabin	500 €	595 €
D37-SMOTHB	Outboard engine transom support	520 €	619 €
D37-PETIN	Stainless steel bow protection	520 €	619 €
D37-PLAN	Plancha gas and sink	1.600 €	1.904 €
D37-ACAB	Sprayhood with hand rail	2.800 €	3.332 €
D37-BIM	Bimini	3.300 €	3.927 €
D37-HTCOCK	Set of covers (cockpit table + steering wheels + pod)	1.000 €	1.190 €
D37-CKGOUSS	Cockpit cushions (seat+backrest)	2.000 €	2.380 €
D37-SELBAR	Helsman seat	1.900 €	2.261 €
D37-COUPPEE	Lifeline gates (set of 2) + fender step	1.500 €	1.785 €
D37-MAIR	Plastic dorade under hinding piece halyard	520 €	619 €
D37-MOUIL	Mooring kit : 3 mooring lines + 6 fenders	1.700 €	2.023 €
D37-LAZYGONF	Inflatable Lazy Bag	2.900 €	3.451 €
D37-GONFANN	Mobile Electric inflatable 12V	800 €	952 €
D37-BARN	Fiberglass steering wheels (set of 2) Black	2.300 €	2.737 €
D37-BARB	Fiberglass steering wheels (set of 2) White	2.300 €	2.737 €

INTERIOR

D37-CLAS	Classic upholstery	STD	STD
D37-SCONF	Confort upholstery	860 €	1.023 €
D37-LOUN	Lounge upholstery	860 €	1.023 €
D37-TREN	Trendy upholstery - Recycling material	920 €	1.095 €
D37-PVC	Vegan leather upholstery	1.050 €	1.250 €
D37-CARTRAN	Saloon convertible into berth w/ inflatable cushion	800 €	952 €

ELECTRICAL SYSTEM

D37-FUSION	1 Fusion radio + 2 interior speakers + 2 exterior speakers	2.000 €	2.380 €
D37-FULLAC	1 outlet in each cabin + 1 outlet in salon + 1 in galley + 1 in electric board	1.300 €	1.547 €
D37-MIWA	Microwave oven (require FULLAC option)	610 €	726 €
D37-MIWAUS	Microwave oven PRE-WIRING only - USA Norm (instead of EU Norm)	200 €	238 €
D37-TVPREC	TV Pre-wiring	250 €	298 €
D37-CONV	12v/220v Inverter, 300W	1.000 €	1.190 €
D37-CONVUS	12v/110v Inverter 300w - USA Norm (instead of EU Norm)	1.200 €	1.428 €
D37-GPEELEC / D37-GPEELECUS	Generator 6kW	19.000 €	22.610 €
D37-HEAT	Heating (water system: saloon, cabins)	10.000 €	11.900 €
D37-CLIM	Reversible air conditioning: saloon 220V/110V (BTU : ...)	15.600 €	18.564 €

HYDRAULIC SYSTEM

D37-WCELEC	Electric toilet	920 €	1.095 €
D37-WCELED	Electric toilet (fresh water flush)	920 €	1.095 €
D37-REAUCA	Extra water tank 160 L / 42 US Gal - (incompatible w/ air conditioning and watermaker)	1.020 €	1.214 €
D37-DESSAL	Watermaker 60 L / H - 12V	13.700 €	16.303 €

ELECTRONIC

D37-TRAZTC	Zeus 3- 9" Multifunction Display on Cockpit Table#5	2.720 €	3.237 €
D37-CDEGUI	Double windlass control with chain counter	610 €	726 €

MANDATORY EXPORT PACKING (No discount)

D37-EMBT	Shrink-wrap	1.320 €	1.571 €
D37-EMB	Ocean packing for mast and boom	1.470 €	1.749 €
D37-BEC/BEL	Cradle keel on	4.000 €	4.760 €
D37-DEQ	Cradle keel off	5.200 €	6.188 €
D37-USA	USA Norm (instead of EU Norm)	495 €	589 €
D37-FDEX	Exportation fees (customs declarations & certificates)	495 €	589 €
PRESTADM	Admin Fees (non-standard invoicing process to dealers)	1.500 €	1.785 €

INCOMPATIBILITES - OBLIGATIONS

#	Extra water tank 160 L / 42 US Gal		
#1 - D37-REAUCA / D37-CLIM	Reversible air conditioning: saloon, cabins, 220V/110V		
	PERFORMANCE PACK		
#2 - D37-PERF / D37-ME	Furling mast (manual), mainsail without batten		
	Extra water tank 160 L / 42 US Gal		
#3 - D37-DESSAL / D37-REAUCA	Watermaker 60 L / H - 12V		
	STD - 2 Cabines / 1 head		
#4 - D372C1H / D37-HOSCAT	Cockpit portlight in aft port side cabin		
	PERFORMANCE PACK		
#5 - D37-PPERF / D37-TRAZTC	Zeus 3- 9" Multifunction Display on Cockpit Table		