

	EASY VERSION - STANDARD	Price excl. VAT	Price incl. VAT (19%)
D37-EASY	2 cabins, 1 head, toilets equipped with holding tanks, L-shape galley Heritage Ambiance 19 HP sail drive engine Deep cast iron keel Fullbatten Dacron mainsail + Self-tacking Dacron jib Starboard and Portside helm console instrument support pods Windshiel solar cover Reefing line system led aft to roof 2 roof winches with organizers and clutches Rail of Self-tacking jib LED navigation lights Fixed bowsprit Leather covered steering wheels Stainless steel bathing ladder Standard toilet Automatic shower pump LED interior lights Mainsail bridle on coachroof	156.000 €	185.640 €
	LAYOUT & MAIN CHARACTERISTICS	Price excl. VAT	Price incl. VAT (19%)
D37-31	3 cabins, 1 head, toilets equipped with holding tanks, L-shape galley	3.000 €	3.570 €
D37-EURO	Signature Ambiance	5.000 €	5.950 €
D37-COURT	Shallow cast iron keel	1.800 €	2.142 €
D37-PROPT	Tunnel bow thruster	4.800 €	5.712 €
	ENGINE	Price excl. VAT	Price incl. VAT (19%)
D37-VOLVO30	Upgrade 30 HP	1.900 €	2.261 €
D37-R20VOL	2 blades folding propeller 20 HP	1.200 €	1.428 €
D37-R350VOL	2 blades folding propeller 30 HP	1.300 €	1.547 €
	COMFORT PACK - MANDATORY		
D37-CONF	2 burner stove / oven Cockpit shower (cold/hot) Extra service battery Boiler 20L (5,28 US Gal) Shore power + batterie charger + 1 socket 220V in saloon Fixed forward and aft roof windows Electric windlass 700W Cockpit table Blinds with mosquito net Wooden winecellar Rigid boom vang Lazy-bag + lazy-jacks Aft bathing platform	13.000 €	15.470 €
	ADVENTURE VERSION		
D37-ADV	1 Fusion radio + 2 interior speakers + 2 exterior speakers Sprayhood with handrail Cockpit cushions (seat + backrest) Footstool in saloon	7.500 €	8.925 €
	OCEAN VERSION		
D37-OCEAN	2 winches T40 on coamings Rail of Self-tacking jib + Genoa control Dacron Genoa Asymmetrical spinnaker gear German system for mainsail sheet	5.000 €	5.950 €
	PERFORMANCE VERSION (Require Ocean version) *without sails		
D37-PPERF	Black laquered mast and boom Mainsail sheet on cockpit GTE Keel Dyneema halyard Stopper upgrade Upgrade winches T45 on coaming Performance decor Backstay "cascade" Performance cockpit table Dyname lifelines /!\ Pack delivered without sails - cancels standard sails (which are) not compliant	9.000 €	10.710 €
	ELECTRONIC SAILING PACK		
D37-SAIL24	Triton 2 Multifunctional Display port and starboard Automatic pilot with rotary drive- NAC3 computer and controller on starboard V20S VHF radio - Class D DSC approved	8.500 €	10.115 €
	ELECTRONIC CRUISING PACK - Requires Sailing Pack		
D37-CRU24	Zeus 3S - 7" Multifunction display on port sid Upgrade VHF-V60B - AIS transmitter/receiver	4.000 €	4.760 €
	ELECTRONIQUE TRANSAT PACK - Extension Cruising pack		
D37-REG24	Starboard Triton display upgraded by a Zeus 3S - 7" MFD H60 wireless VHF handset WR10 autopilot wireless remote	2.400 €	2.856 €
	HULL		
D37-NOIR	Antifouling with hull preparation : black	1.900 €	2.261 €
D37-NOIRE	Extra for Epoxy protection	1.800 €	2.142 €

RIGGING / DECK HARDWARE			
D37-ME	Furling mast (manual), mainsail without batten (incompatible very long keel & Performance pack)	2.000 €	2.380 €
D37-VOILESOFF	GV & Génois 108% Offshore - Upgrade standard sail in Dacron	3.590 €	4.272 €
D37-FOCDAC	Dacron Self Tacking Jib w/ fittings (if you have ocean pack)	1.040 €	1.238 €
D37-FOCOFF	Self Tacking Jib offshore (sail only)	1.940 €	2.309 €
D37-CZER	Code 0 with furling system (require ocean version)	4.400 €	5.236 €
D37- GEOFF	Offshore Genoa 108% (requite ocean version) (sail only)	2.530 €	3.011 €
DECK EQUIPMENT			
D37-FDC1	Natural wood on cockpit floor and bench seats with frames *start hull #50	4.000 €	4.760 €
D37-FDC2	Synthetic wood on cockpit floor and bench seats	7.700 €	9.163 €
D37-PASCO5	Synthetic teak decks with grey joints with frames	8.916 €	10.610 €
D37-FULL02	Full synthetic teak on boat with frames	16.178 €	19.252 €
D37-HOSCAB	Cockpit portlight in aft starboard cabin	500 €	595 €
D37-HOSCAT	Cockpit portlight in aft port side cabin	500 €	595 €
D37-SMOTHB	Engine outboard support	500 €	595 €
D37-PETIN	Stainless steel bow protection	500 €	595 €
D37-PLAN	Plancha gas and sink	1.570 €	1.868 €
D37-ACAB	Sprayhood with hand rail	2.770 €	3.296 €
D37-BIM	Bimini	3.250 €	3.868 €
D37-HTCOCK	Set of covers (cockpit table + steering wheels + pod)	1.000 €	1.190 €
D37-CKCOUSS	Cockpit cushions (seat+backrest)	1.800 €	2.142 €
D37-SELBAR	Helsman seat	1.800 €	2.142 €
D37-COUPPEE	Lifeline gates (set of 2) + fender step	1.400 €	1.666 €
D37-MAIR	Plastic dorade under hinding piece halyard	500 €	595 €
D37-MOUIL	Mooring kit : 3 mooring lines + 6 fenders	1.600 €	1.904 €
D37-LAZYGONF	Inflatable Lazy Bag	2.850 €	3.392 €
D37-GONFANN	Mobile Electric inflatable 12V	750 €	893 €
D37-BARN	Fiberglass steering wheels (set of 2) Black	2.200 €	2.618 €
D37-BARB	Fiberglass steering wheels (set of 2) White	2.200 €	2.618 €
INTERIOR			
D37-CLASSIC	Classic upholstery	STD	STD
D37-SELLCONF	Confort upholstery	850 €	1.012 €
D37-LOUNGE	Lounge upholstery	850 €	1.012 €
D37-TRENDY	Trendy upholstery - Recycling material	900 €	1.071 €
D37-PVC	PVC upholstery	1.000 €	1.190 €
D37-CARTRAN	Saloon table convertible into berth w/ infltable cushion	800 €	952 €
ELECTRICAL SYSTEM			
D37-FUSION	1 Fusion radio + 2 interior speakers + 2 exterior speakers	2.000 €	2.380 €
D37-FULLAC	1 outlet in each cabin + 1 outlet in salon + 1 in galley + 1 in electric board	1.265 €	1.505 €
D37-MIWA	Microwave oven (require FULLAC option)	600 €	714 €
D37-MIWAUS	Microwave oven PRE-WIRING only - USA Norm (instead of EU Norm)	200 €	238 €
D37-TVPREC	TV Pre-wiring	250 €	298 €
D37-CONV	12v/220v Inverter, 300W	980 €	1.166 €
D37-CONVUS	12v/110v Inverter 300w - USA Norm (instead of EU Norm)	1.110 €	1.321 €
D37-GPEELEC	Generator 6kW	15.900 €	18.921 €
D37-HEAT	Heating (water system: saloon, cabins)	9.800 €	11.662 €
D37-CLIM	Reversible air conditioning: saloon 220V/110V	15.400 €	18.326 €
HYDRAULIC SYSTEM			
D37-WCELEC	Electric toilet	900 €	1.071 €
D37-WCELED	Electric toilet (fresh water flush)	900 €	1.071 €
D37-REAUCA	Extra water tank 160 L / 42 US Gal - (incompatible w/ air conditioning and watermaker)	1.000 €	1.190 €
D37-DESSAL	Watermaker 60 L / H - 12V	13.500 €	16.065 €
ELECTRONIC			
D37-TRAZTC	Zeus 3- 12" Multifunction Display on Cockpit Table	2.680 €	3.189 €
D37-CDEGUI	Double windlass control with chain counter	600 €	714 €
MANDATORY EXPORT PACKING (No discount)			
D37-EMBT	Shrink-wrap	1.300 €	1.547 €
D37-EMB	Ocean packing for mast and boom	1.450 €	1.726 €
D37-BEC/BEL	Cradle keel on	3.800 €	4.522 €
D37-DEQ	Cradle keel off	5.100 €	6.069 €
D37-USA	USA Norm (instead of EU Norm)	495 €	589 €
D37-FDEX	Exportation fees (customs declarations & certificates)	495 €	589 €
PRESTADM	Admin Fees (non-standard invoicing process to dealers)	1.500 €	1.785 €

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