

## NAUTITECH 40 OPEN

BASED ON BUILDER STANDARD SPECIFICATIONS SEPTEMBER 27th 2021

	Price excl. VAT	Price incl. 19% VAT
<b>Base Price Ex Works - 3 Cabins / 2 Heads</b>	<b>360.800,00 €</b>	<b>429.352,00 €</b>
<b>Base Price Ex Works - 4 Cabins / 2 Heads</b>	<b>362.500,00 €</b>	<b>431.375,00 €</b>
<b>COMFORT VERSION</b>	<b>19.200,00 €</b>	<b>22.848,00 €</b>
<b>EXPLORER VERSION</b>	<b>40.270,00 €</b>	<b>47.921,30 €</b>

Version configuration	COMFORT	EXPLORER
Anchor windlass (electric) with wired remote, 1000W	•	•
Cockpit shower with hot/cold water on Stb	•	•
Two Forward pulpits with seats in teak	•	•
Davits and cleats for tender (alu white lacquered)	•	•
Mooring Kit (6 Fenders, 4 mooring lines)	•	•
Upgrade electrical system with battery for Service 2 x 12V/140 Ah incl. 32A shorepower, system 230V with plugs in all cabins, saloon and galley + battery charger 40Ah + galvanic isolator	•	•
Pack USB plugs (1 double plug per cabin)	•	•
Mosquito screens for all hatches on deck	•	•
Fabric covered bed frame	•	•
FUSION audio system with 4 speakers	•	•
Cockpit table in GRP	•	•
Electrical winch for mainsail halyard at helm station Stb.	Option	•
Cushions for cockpit	Option	•
Gennaker reacher 70sqm incl. sheets	Option	•
Bowsprit, dynema halyard, furler, blocks and stoppers for gennaker	Option	•
Full cockpit enclosure with doors	Option	•
External sun shades for saloon windscreen with opening	Option	•
Electrical sea water pump	Option	•

### OPTIONS

	Price excl. VAT	Price incl. 19% VAT
<b>MOTORISATION</b>		
2 x 50hp diesel engines Volvo Penta (Saildrive)	5.250,00 €	6.247,50 €
2 x 3-blade folding propellers for 30hp engine, bronze	2.990,00 €	3.558,10 €
2 x 3-blade folding propellers for 50hp engine, bronze	3.650,00 €	4.343,50 €
Electronic throttle control on both helmstations	9.950,00 €	11.840,50 €

	Price excl. VAT	Price incl. 19% VAT
<b>NAVIGATION EQUIPMENT</b>		
Lazy bag	1.450,00 €	1.725,50 €
Name of boat on Lazy bag	450,00 €	535,50 €
Black painted mast and boom	3.800,00 €	4.522,00 €
Hydranet main and fore sail (replaces standard sails)	11.200,00 €	13.328,00 €
Code 0 55m <sup>2</sup> incl. sheets (upwind sail)	4.950,00 €	5.890,50 €
Gennaker reacher 70sqm incl. sheets	3.300,00 €	3.927,00 €
Asymmetric spinnaker 123sqm incl. Sheets, with socks	5.900,00 €	7.021,00 €
Bowsprit, dynema halyard, furler, blocks and stoppers (for gennaker, spinnaker)	5.300,00 €	6.307,00 €
Code 0 gear (only in combination with Gennaker gear)	1.100,00 €	1.309,00 €
Electrical winch for mainsail halyard at helm station Stb.	3.300,00 €	3.927,00 €
Manual winch for mainsheet, Port.	1.150,00 €	1.368,50 €
GRP steering wheels x2, black instead of standard	1.700,00 €	2.023,00 €
Anchor windlass remote control with chaincounter at helm station	690,00 €	821,10 €

### UPHOLSTERY & LIFESTYLE

<b>Inside range choice</b>		
Upgrade comfort mattress (3c version)	1.900,00 €	2.261,00 €
Upgrade comfort mattress (4c version)	2.500,00 €	2.975,00 €
<b>Saloon cushions Standard</b>		
<input type="checkbox"/> Eden Nutmeg		
<input type="checkbox"/> Eden Pebble		
<input type="checkbox"/> Eden Shadow		
<b>Saloon cushions Ultraleather</b>		
<input type="checkbox"/> White	630,00 €	749,70 €
<input type="checkbox"/> Beige		
<input type="checkbox"/> Taupe		
<b>Saloon cushions Leather</b>		
<input type="checkbox"/> Sand	1.990,00 €	2.368,10 €
<input type="checkbox"/> Cappucino		
<input type="checkbox"/> Slate Gray		
<b>Outside color choice:</b>		
<input type="checkbox"/> Eden Nutmeg		
<input type="checkbox"/> Eden Pebble		
<input type="checkbox"/> Eden Shadow		
<b>Signature Nautitech</b>		

Upgrade for In&Out SIGNATURE Upholstery with decorative cushions	2.050,00 €	2.439,50 €
Set of custom bedding for 3 cabin-version	2.150,00 €	2.558,50 €
Set of custom bedding for 4 cabin-version	2.830,00 €	3.367,70 €
Set of 6 bathroom towels – white with Nautitech Manta Ray embroidery (2 guests, 2 toilets and 2 baths) - unit price per set	220,00 €	261,80 €
Set of 6 socks for fender - Black with white Nautitech embroidery	480,00 €	571,20 €
Upgrade of gennaker with printing of Nautitech Manta Ray (gold) and 46 (black)	2.050,00 €	2.439,50 €
Upgrade for leather covered handrail in the companion way	250,00 €	297,50 €
<b>EXTERIOR EQUIPMENT</b>	<b>Price excl. VAT</b>	<b>Price incl. 19% VAT</b>
<b>Deck/Cockpit</b>		
Synthetic-teak in cockpit and aft platforms	8.800,00 €	10.472,00 €
Teak in cockpit and aft platforms	9.500,00 €	11.305,00 €
Frontdeck Lounge: Bar/storage box with integrated cupholders, foldable 3 part cushions convertible into lounge area	4.200,00 €	4.998,00 €
Full cockpit enclosure with doors	3.200,00 €	3.808,00 €
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	1.230,00 €	1.463,70 €
External sun shades for saloon windscreen with opening	1.520,00 €	1.808,80 €
Bimini on helmstation (per unit )	1.410,00 €	1.677,90 €
Helmstation protection cover (per unit)	430,00 €	511,70 €
Cushions for cockpit seats and aft bench	3.920,00 €	4.664,80 €
Cockpit table convertible into lounge area (upholstery included)	2.350,00 €	2.796,50 €
Cockpit table in teak 10 pers (1,73m X 0,79m)	1.660,00 €	1.975,40 €
<b>INTERIOR EQUIPMENT</b>		
Blinds for cabin hull windows	1.700,00 €	2.023,00 €
Salon dining table convertible into lounge bed ( incl. cushion) instead of the standard chart table	2.700,00 €	3.213,00 €
Extra berth in portside forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin (only with 4 Cabin version)	1.800,00 €	2.142,00 €
Extra berth in starboard forepeak incl. mattress, gelcoat finishing, ventilation, light and access to front cabin	1.800,00 €	2.142,00 €
<b>COMFORT &amp; APPLIANCES</b>		
Watermaker 60 L/h 12V	14.900,00 €	17.731,00 €
Electrical sea water pump	670,00 €	797,30 €
Fridge in cockpit 65L, 12V	2.700,00 €	3.213,00 €
Freezer 55L 12V	1.700,00 €	2.023,00 €
Washing machine 3kg 220V	1.900,00 €	2.261,00 €
Microwave oven 220V	190,00 €	226,10 €
Fans 12V (1 per cabin / 2 in saloon)	1.150,00 €	1.368,50 €
Reversible air-conditioning 230V - Owner version (cooling + heating function /outlet in salon and in each cabin)	24.750,00 €	29.452,50 €
Reversible air-conditioning 230V - 4C version (cooling + heating function /outlet in salon and in each cabin)	26.700,00 €	31.773,00 €
Heating system, hot water (outlet in each cabin, heads, saloon and cockpit)	13.800,00 €	16.422,00 €
Electrical toilet, seawater flush (per unit - specify location)	1.000,00 €	1.190,00 €
Electrical toilet, freshwater flush (per unit - specify location)	1.150,00 €	1.368,50 €
<b>ELECTRICITY &amp; LIGHTING</b>		
1 Additional service battery 140A + 1 battery charger 40 Ah	1.700,00 €	2.023,00 €
Inverter 2000W connected to boardnet incl. Switch (Additional service batterie 140A and charger 40A compulsory)	2.500,00 €	2.975,00 €
Indirect lighting in saloon	950,00 €	1.130,50 €
Courtesy LED lights in cockpit and aft deck	1.300,00 €	1.547,00 €
Two LED spreader lights	950,00 €	1.130,50 €
Two LED spotlights under the bridgedeck	1.980,00 €	2.356,20 €
Solar Panels 4x110W sur le roof	3.500,00 €	4.165,00 €
Generator Onan 6KW (starboard forepeak not compatible)	17.650,00 €	21.003,50 €
<b>ELECTRONIQUE ET MULTIMEDIA</b>		
<b>Nav-Pack Cruise</b>	<b>14.370,00 €</b>	<b>17.100,30 €</b>
2 x B&G Triton Displays (1 x per helmstation) with Speed-, Depth-, Wind-Transducer		
2 x B&G Zeus 9" chartplotter (stb & port helmstations)		
Chartplotter functionality on B&G Zeus 9" at nav station		
B&G Autopilot, B&G Autopilot control unit (stb helmstation)		
B&G V100 VHF incl. Antenna (nav station)		
B&G AIS Transmitter/Receiver		
B&G H50 wireless VHF unit (stb helmstation)		
<b>Nav-Pack Advanced</b>	<b>16.390,00 €</b>	<b>19.504,10 €</b>
<i>includes Nav-Pack Cruise plus additional</i>		
1 x extra B&G Autopilot control unit (port helmstation)		
NMEA Connector for PC at nav station		
B&G Forward scan		
B&G 4G Radar antenna	2.840,00 €	3.379,60 €
Pre installation for TV (antenna incl. plug) in saloon	950,00 €	1.130,50 €
<b>60 HZ OPTIONS</b>		
Upgrade Electrical system 110V 60Hz	2.500,00 €	2.975,00 €
Inverter 2000W 110V connected to boardnet incl. Switch (Additional service batterie 140A and charger 40A compulsory)	2.550,00 €	3.034,50 €
Reversible air-conditioning 110V - Owner version (cooling + heating function /outlet in salon and in each cabin)	26.000,00 €	30.940,00 €
Reversible air-conditioning 110V - 4C version (cooling + heating function /outlet in salon and in each cabin)	27.600,00 €	32.844,00 €
Generator Onan 7,5KVA/60Hz under 110V (starboard forepeak not compatible)	18.100,00 €	21.539,00 €
Pre installation for TV 110V (antenna incl. plug) in saloon	950,00 €	1.130,50 €
<b>SAFETY EQUIPMENT AND DELIVERY</b>		
Delta-Anchor, galvanized, chain Ø 10mm, length 60m with crow's feet	1.300,00 €	1.547,00 €
Dinghy 3,1m (Hypalon) with 10hp Honda outboard engine	9.430,00 €	11.221,70 €
Life raft cat. A with security pack for 10 crew	4.290,00 €	5.105,10 €
Antifouling SEAJET PRO (cold water)	3.600,00 €	4.284,00 €
Antifouling PLATINIUM (warm water)	5.190,00 €	6.176,10 €
Copper coat	7.180,00 €	8.544,20 €
Delivery in La Rochelle incl. transport, launching, rigging (1 week Marina fees incl.)	8.050,00 €	9.579,50 €
Loading in Rochefort : preparation for sea freight incl. shrink wrap, mast in 2 parts and mast cradles	5.250,00 €	6.247,50 €
Administrative papers (without Francization taxes and export fees except T2L)	480,00 €	571,20 €

**COMMENTS :**

Requested delivery date:

**REMARK : Upon receipt of our order confirmation, please check and advise immediatly if any discrepancies.  
The boat will be built according to this order confirmation**

The undersigned declares to agree with the order form and to accept general sales conditions to approve them and to buy the goods above.

**Yachten Meltl Yachtzentrum Bernau**

**The Customer**

*All prices are in EUROS EX Works Rochefort (17300 - France) Incoterms 2000*

*Version 04/2021 - Valid as of SEPTEMBER 27th 2021*

**Date of issue : SEPTEMBER 27th 2021 - APPLICABLE FOR ALL BOATS DELIVERED AFTER THE 1ST OF APRIL 2023**

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