

## NAUTITECH 46 FLY

BASED ON BUILDER STANDARD SPECIFICATIONS SEPTEMBER 27TH 2021

	Price excl. VAT	Price incl. 19% VAT
<b>Base Price Ex Works - 3 Cabins / 3 Heads</b>	<b>564.250,00 €</b>	<b>671.457,50 €</b>
<b>Base Price Ex Works - 4 Cabins / 4 Heads</b>	<b>569.700,00 €</b>	<b>677.943,00 €</b>
<b>Extra for white oak interior wood instead of walnut</b>	<b>6.750,00 €</b>	<b>8.032,50 €</b>
<b>COMFORT VERSION</b>	<b>22.250,00 €</b>	<b>26.477,50 €</b>
<b>EXPLORER VERSION (price advantage 5%)</b>	<b>48.800,00 €</b>	<b>58.072,00 €</b>

Version configuration	COMFORT	EXPLORER
Anchor windlass (electric) with wired remote, 1500W	•	•
Cockpit shower with hot/cold water on Stb	•	•
Two Forward pulpits with seats in teak	•	•
Stainless steel davits for tender	•	•
Mooring Kit (8 Fenders with socks, 4 mooring lines)	•	•
230 V Electrical system with batteries for Service 2 x 12V/140Ah incl. 32A shorepower, system 230V with plugs in all cabins, saloon and galley and battery charger 40Ah, galvanic isolators	•	•
Top loading fridge 85L integrated into the galley worktop	•	•
Pack USB plugs (1 double plug per cabin)	•	•
Mosquito screens for all hatches on deck	•	•
FUSION audio system with 6 speakers	•	•
Cockpit table in GRP	•	•
Electrical winch at helmstation flybridge (main halyard, solent sheet, Reef 1&3) Middle	Option	•
Cushions for cockpit and flybridge	Option	•
Gennaker Reacher 98sqm, incl. Sheets	Option	•
Bow sprit & furler, tack line, dynema halyard, incl. deckware for gennaker	Option	•
Full cockpit enclosure with doors	Option	•
External sun shades for saloon windscreen (black) with opening	Option	•
Electrical sea water pump	Option	•

OPTIONS	Price excl. VAT	Price incl. 19% VAT
<b>MOTORISATION</b>		
2 x 60hp Volvo Penta engines	4.990,00 €	5.938,10 €
2 x 3-blade folding propellers, bronze 50 Hp	3.700,00 €	4.403,00 €
2 x 3-blade folding propellers, bronze 60 Hp	3.950,00 €	4.700,50 €
<b>EQUIPEMENT DE NAVIGATION</b>		
Lazy bag for standard mast	1.650,00 €	1.963,50 €
Name of boat on Lazy bag	450,00 €	535,50 €
Black painted mast and boom (not in combination with Furling mast)	5.100,00 €	6.069,00 €
Furling mast (full batten mainsail replaced by furling mainsail, lazy bag not compatible)	5.680,00 €	6.759,20 €
Hydranet main and fore sail (replaces standard sails)	12.300,00 €	14.637,00 €
Gennaker Reacher 98sqm, incl. Sheets	5.250,00 €	6.247,50 €
Bow sprit & furler, tack line, dynema halyard, incl. deckware for gennaker	6.100,00 €	7.259,00 €
Electrical winch at helmstation flybridge (main halyard, solent sheet, Reef 1&3) Middle	3.790,00 €	4.510,10 €
Electrical winch at helmstation flybridge (Gennaker halyard, Reef 2) Portside	3.790,00 €	4.510,10 €
Electrical winch at helmstation flybridge (main sail sheet) Starboard	3.790,00 €	4.510,10 €
GRP steering wheel, black	975,00 €	1.160,25 €
Anchor windlass remote control with chaincounter at helm station	690,00 €	821,10 €
<b>UPHOLSTERY &amp; LIFESTYLE</b>		
<b>Inside range choice</b>		
Upgrade comfort mattress (3c version)	2.090,00 €	2.487,10 €
Upgrade comfort mattress (4c version)	2.750,00 €	3.272,50 €
<b>Saloon cushions Standard</b>		
<input type="checkbox"/> Eden Nutmeg	Standard	Standard
<input type="checkbox"/> Eden Pebble		
<input type="checkbox"/> Eden Shadow		
<b>Saloon cushions Ultraleather</b>		
<input type="checkbox"/> White	650,00 €	773,50 €
<input type="checkbox"/> Beige		
<input type="checkbox"/> Taupe		
<b>Saloon cushions Leather</b>		
<input type="checkbox"/> Sand	2.070,00 €	2.463,30 €
<input type="checkbox"/> Cappucino		
<input type="checkbox"/> Slate Gray		
<b>Outside color choice:</b>		
<input type="checkbox"/> Eden Nutmeg	Optionnel	Optionnel
<input type="checkbox"/> Eden Pebble		
<input type="checkbox"/> Eden Shadow		
<b>Signature</b>		
Upgrade for In&Out SIGNATURE Upholstery with decorative cushions	2.050,00 €	2.439,50 €
Set of custom bedding for 3 cabin-version	2.150,00 €	2.558,50 €
Set of custom bedding for 4 cabin-version	2.830,00 €	3.367,70 €

Set of 6 bathroom towels – white with Nautitech Manta Ray embroidery (2 guests, 2 toilets and 2 baths) - unit price per set	220,00 €	261,80 €
Set of 8 socks for fender - Black with white Nautitech embroidery	480,00 €	571,20 €
Upgrade of gennaker with printing of Nautitech Manta Ray (gold) and 46 (black)	3.050,00 €	3.629,50 €
Upgrade for leather covered handrail in the companion way	520,00 €	618,80 €
<b>EXTERIOR EQUIPMENT</b>	<b>Price excl. VAT</b>	<b>Price incl. 19% VAT</b>
<b>Deck/Cockpit</b>		
Synthetic-teak in cockpit and aft platforms	10.790,00 €	12.840,10 €
Teak in cockpit and aft platforms	12.570,00 €	14.958,30 €
Frontdeck Lounge: Bar/storage box for front deck lounge with integrated cupholders - Foldable 3 part cushions convertible into lounge area - 2 secret lights - teak cover on chain path	5.780,00 €	6.878,20 €
Full cockpit enclosure with doors	4.300,00 €	5.117,00 €
Additional sun net for cockpit enclosure (only together with cockpit enclosure)	1.400,00 €	1.666,00 €
External sun shades for saloon windscreen (black) with opening	1.650,00 €	1.963,50 €
Cushions for cockpit seats and aft bench	4.370,00 €	5.200,30 €
Cockpit table convertible into lounge area (upholstery included)	2.350,00 €	2.796,50 €
Cockpit table in teak 10 pers (1,73m X 0,79m)	1.660,00 €	1.975,40 €
Plancha gaz on the cockpit back balcony with protection cover	2.750,00 €	3.272,50 €
<b>FLYBRIDGE</b>		
Lounge coffee table convertible into sun bath (upholstery included)	2.950,00 €	3.510,50 €
Bimini full flybridge	15.900,00 €	18.921,00 €
Helmstation protection (steering wheel + console)	880,00 €	1.047,20 €
Fridge drawer in flybridge 36L, 12V	1.850,00 €	2.201,50 €
Cushions for flybridge and helmstation seat	4.050,00 €	4.819,50 €
<b>INTERIOR EQUIPMENT</b>		
Blinds for cabin hull windows	1.930,00 €	2.296,70 €
Saloon Blinds	7.500,00 €	8.925,00 €
Saloon table foldable convertible into coffee table	2.590,00 €	3.082,10 €
Saloon table convertible into lounge bed (manual - cushion included)	1.700,00 €	2.023,00 €
Extra berth in portside forepeak incl. mattress, white gelcoat finishing, ventilation, light and access to front cabin (only with 4 Cabins version)	2.150,00 €	2.558,50 €
Extra berth in starboard forepeak incl. mattress, white gelcoat finishing, ventilation, light and access to front cabin	2.150,00 €	2.558,50 €
<b>COMFORT &amp; APPLIANCES</b>		
Watermaker 60L/h 12V	14.730,00 €	17.528,70 €
Watermaker 100L/h DUO- 12V/220V	18.450,00 €	21.955,50 €
Electrical sea water pump	680,00 €	809,20 €
Upgrade Flush 2 drawer stainless steel Fridge 104L /Freezer 78L (replaces 182L Fridge)	740,00 €	880,60 €
Freezer 55L 12V	2.390,00 €	2.844,10 €
Washing machine 3kg 220V	2.200,00 €	2.618,00 €
Dishwasher 220V 6pax	2.050,00 €	2.439,50 €
Microwave oven 220V	320,00 €	380,80 €
Fans 12V (1 per cabin / 2 in saloon)	1.100,00 €	1.309,00 €
Reversible air-conditioning 230V - 4 cabins (cooling + heating function /outlet in saloon and each cabin)	28.250,00 €	33.617,50 €
Reversible air-conditioning 230V - 3 cabins (cooling + heating function /outlet in saloon and each cabin)	27.350,00 €	32.546,50 €
Heating system, hot water (outlet in each cabin, head and saloon) - 4 cabins	14.720,00 €	17.516,80 €
Heating system, hot water (outlet in each cabin, head and saloon) - 3 cabins	15.690,00 €	18.671,10 €
Electrical toilet, seawater flush (per unit - specify location)	1.050,00 €	1.249,50 €
Electrical toilet, freshwater flush (per unit - specify location)	1.160,00 €	1.380,40 €
<b>ELECTRICITY &amp; LIGHTING</b>		
1 Additional service batterie 140A and charger 40A	1.750,00 €	2.082,50 €
Inverter 2000W connected to boardnet incl. Switch (Additional service batterie 140A and charger 40A compulsory)	2.600,00 €	3.094,00 €
Indirect lighting in saloon	1.100,00 €	1.309,00 €
White courtesy LED lights in cockpit and aftdeck	1.300,00 €	1.547,00 €
Two LED spreaders lights (standard mast only)	970,00 €	1.154,30 €
Two LED spotlights under the bridgedeck	2.020,00 €	2.403,80 €
Underwaterlighting 2 x 21W White	4.150,00 €	4.938,50 €
Solar panels 3 x 150 W on roof extension	5.090,00 €	6.057,10 €
Generator ONAN 7KW + monitoring + maintenance kit	21.500,00 €	25.585,00 €
<b>NAVIGATION PACK &amp; MULTIMEDIA</b>	<b>Price excl. VAT</b>	<b>Price incl. 19% VAT</b>
<b>Nav-Pack Cruise</b>	<b>14.590,00 €</b>	<b>17.362,10 €</b>
2 x B&G Triton Displays (1 at chart table /1 at fly helmstation) with Speed-, Depth-, Wind-Transducer		
2 x B&G Zeus 9" Chartplotter (1 at chart table /1 at fly helmstation)		
B&G Autopilot, B&G Autopilot control unit (fly helmstation)		
B&G V60 VHF incl. Antenna, AIS Transmitter/Receiver integrated (chart table)		
B&G H60 wireless VHF unit (fly helmstation)		
<b>Nav-Pack Advanced</b>	<b>19.620,00 €</b>	<b>23.347,80 €</b>
<i>includes Nav-Pack Cruise plus additional</i>		
1 x extra B&G Autopilot control unit (1 at chart table /1 at fly helmstation)		
2 x B&G Zeus 12" chartplotter instead of 9" (1 at chart table /1 at fly helmstation)		
NMEA Connector for PC (chart table)		
B&G Forward scan		
B&G camera under flybridge	2.190,00 €	2.606,10 €
B&G HALO 20+ Radar antenna	2.890,00 €	3.439,10 €
Pre installation for TV 220V in saloon (antenna and plug)	1.080,00 €	1.285,20 €
TV 220V in saloon incl. bracket, antenna	2.060,00 €	2.451,40 €
TV 220V in owner cabin incl. bracket, antenna	2.060,00 €	2.451,40 €
<b>60 HZ OPTIONS</b>		
Upgrade Electrical pack 110V	3.200,00 €	3.808,00 €
Watermaker 100L/h DUO- 12V/110V	18.450,00 €	21.955,50 €
Reversible air-conditioning 110V - 4 cabins (cooling + heating function /outlet in saloon and each cabin)	28.800,00 €	34.272,00 €
Reversible air-conditioning 110V - 3 cabins (cooling + heating function /outlet in saloon and each cabin)	27.500,00 €	32.725,00 €
Generator ONAN + monitoring 9KVA-60Hz under 110V	24.300,00 €	28.917,00 €
Inverter 2000W 110V connected to boardnet incl. Switch (Additional service batterie 140A and charger 40A compulsory)	2.600,00 €	3.094,00 €
Pre installation for TV 110V in saloon	1.080,00 €	1.285,20 €
Pre installation for TV 110V in owner cabin	1.080,00 €	1.285,20 €
Pre installation washing machine	430,00 €	511,70 €
Pre installation micro wave	200,00 €	238,00 €
<b>SAFETY EQUIPMENT AND DELIVERY</b>		
20kg Delta-Anchor, galvanized, chain Ø 10mm, length 70m with crow's feet	1.500,00 €	1.785,00 €
Dinghy 3,4m (Hypalon) with 15hp Honda outboard engine	11.890,00 €	14.149,10 €
6 pax life raft cat. A with security pack for 6 crew	4.730,00 €	5.628,70 €
12 pax Life raft cat. A with security pack for 12 crew	5.100,00 €	6.069,00 €

Antifouling SEAJET PRO (cold water)	3.900,00 €	4.641,00 €
Antifouling PLATINIUM (tropical water)	5.350,00 €	6.366,50 €
Copper coat	8.400,00 €	9.996,00 €
Delivery in La Rochelle Marina (1 week harbour incl.)	9.300,00 €	11.067,00 €
Preparation for seafreight (mast in 2 parts)	7.500,00 €	8.925,00 €
Administrative papers (without Francization taxes and export fees except T2L)	480,00 €	571,20 €

**COMMENTS:**  
Requested delivery date:

**REMARK : Upon receipt of our order confirmation, please check and advise immediatly if any discrepancies.  
The boat will be built according to this order confirmation**

The undersigned declares to agree with the order form and to accept general sales conditions to approve them and to buy the goods above.

**Yachten Meltl Yachtcentrum Bernau**

**The Customer**

*All prices are in EUROS EX Works Rochefort (17300 - France) Incoterms 2000  
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Date of issue : SEPTEMBER 27TH 2021 - VALID FOR ALL DELIVERIES FROM THE 1ST APRIL 2023*

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